

HABERSHAM COUNTY BOARD OF COMMISSIONERS

EXECUTIVE SUMMARY

Subject: Grapple Trailer Purchase Approval

Date: September 16, 2026

Budget Information:

- Funding Source: SPLOST 7
- Annual:
- Capital:

ACTION REQUESTED	
☒	APPROVAL
☐	POLICY DISCUSSION
☐	STATUS REPORT
☐	OTHER

Purpose: To request Commission approval of one-time purchase of a commercial Grapple Trailer for \$75,989.00.

Background: To increase the county's emergency preparedness level, Mac Koon, Road Dept. Interim Director, identified a need for a Grapple Trailer to assist in storm clean up. Habersham County contracted with Yellowstone for \$66,00.00 for cleanup of a single storm in FY26. Purchase of a Grapple Trailer would allow the Road Dept to perform this work internally as well as assist in day-to-day activities required by the county.

RFQ 2027-05 Grapple Dump Trailer was released September 2, 2026, and generated three (3) responses. The lowest quote was submitted by One Nation Distribution, LLC in the amount of \$75,989.00.

Facts and Issues:

- a. Cost of requested Grapple Trailer is within the Road Departments allocated SPLOST 7 budget.
- b. Purchase of this equipment increases the county's emergency preparedness and has potential for long term cost savings.
- c. \$75,989.00 is the lowest quote generated by RFQ 2027-05.

Options:

- a. Approve one time purchase of a Grapple Trailer from One Nation Distribution, LLC for \$75,989.00.
- b. Deny purchase of a Grapple Trailer.
- c. Other defined Board of Commissioners action.

Recommended Sample Motion: Move to approve one time purchase of a Grapple Trailer up to \$65,000.00.

Administrative Comment:

County Manager: _____ Date: _____

BID TABULATION
2027-05 GRAPPLE TRAILER

	PHOENIX CONTRACTING	ONE NATION DIST.	ROCKLAND CARGO
Trailer Cost:	\$80,990.00	\$75,989.00	\$83,939.00
Freight:	\$7,000.00		
Other:			
Total:	\$87,990.00	\$75,989.00	\$83,939.00
		LOW QUOTE	



Office of County Commissioners
130 Jacob's Way, Suite 301, Clarkesville, GA 30523
706-839-0200 Fax: 706-839-0209
www.habershamga.com

Office of County Commissioners
130 Jacobs Way, Suite 302, Clarkesville, GA 30523
706-839-0200
www.habershamga.com

**Request for Quotes
2027-05 Grapple Dump Trailer
Submission Packet**

Habersham County Board of Commissioners is soliciting proposals for: RFQ 2027-05, Grapple Dump Trailer	
RFQ Release Date:	September 2, 2026
Deadline for Questions:	September 7, 2026 at 10:00 AM
Response Due Date/Time:	September 16, 2026 at 10:00 AM
Tentative Award date:	September 23, 2026

SUBMIT RESPONSES TO:
Habersham County, Finance Department
"RFQ 2027-05 Grapple Dump Trailer"
130 Jacobs Way, Suite 302
Clarkesville, GA 30523
purchasing@habershamga.com
706-839-0200

ORIGINAL



Instructions to Submitters

Habersham County is seeking to purchase a new, commercial-grade Grapple Dump Trailer. The trailer will be used for storm debris. Trailer and grapple unit must meet or exceed the following criteria.

Trailer:

1. 18'-20' in length
2. 8' wide
3. 60" walls
4. Hydraulic dump bed
5. Dual axle
6. 22,000 lb. GVWR

Hydraulic Grapple Arm:

1. Minimum 21' reach
2. Minimum 3,000 lb. capacity
3. Self-contained power unit
4. Hydraulic outriggers

Desired Timeline of Events

September 23, 2026	Habersham County contracts with dealer and issues Purchase Order.
December 1, 2026*	Habersham County takes possession and remits payment.

*Alternative delivery dates may be considered

Questions and Interpretations

No inquiries or interpretation of meaning concerning this Request for Quotes will be made to any interested party orally. Every inquiry or request for interpretation should be made in writing via e-mail. All inquiries and requests for interpretation should be sent via e-mail to purchasing@habershamga.com. All questions and all answers will be posted on the website <https://www.habershamga.com/bids>. It will be the responsibility of interested parties to periodically check the website for any new information.



Submittal Requirements

Each bidder must submit their **Submission Packet** and completed **vendor packet**, enclosed in a sealed envelope or box, and marked with the bidders' name, address and labeled: "**2027-05 Grapple Dump Trailer**" and addressed to:

Habersham County Finance Dept.
130 Jacobs Way, Suite 302
Clarkesville, GA 30523

Submissions shall be received no later than 10:00 AM September 16, 2026 at Habersham County's Administration Building at 130 Jacobs Way, Clarkesville, GA 30523, at which time and place all quotes will be publicly opened and acknowledged.

All proposals shall constitute, for a period of 90 calendar days, an irrevocable offer to provide the goods/services set forth in the specification and proposal.

Hand delivered copies may be delivered to the above address **ONLY** between the hours of 8:00 AM and 5:00 PM, Monday through Friday, to the Board of Commissioners Office, Suite 302 located on the top floor, excluding holidays observed by the Habersham County Board of Commissioners. For a complete listing of holidays, please visit www.habershamga.com.



Pricing Sheet

2027-05 Grapple Dump Trailer

General info:

Quoting Company Name:	One Nation Distribution LLC
Company Representative:	Ryan Saari, CEO
Company Address:	800 Main St, PO Box 69, Volant, PA 16156
Company Phone Number:	724-533-7017
Representative Phone:	724-533-7017
Representative Email:	Ryan@1NDL.com

Please provide Price breakdown as indicated below:

Trailer Cost:	\$ 75,989.00
Freight:	Incl.
Other:	-
Total:	\$ 75,989.00

Warranty Description:	MFTR
-----------------------	------

I agree to all terms and expectations of the above quote specification and hereby submit this as our official proposal.

Signature of Authorized Company Representative

Date

09/2/20